



Economic Development Board

Stanwood City Hall
Conference Room
10220 270th Street NW, Stanwood

Meeting information is posted online at
<https://stanwoodwa.org/>.

Friday, January 19, 2024, at 7:30 AM

1. Staff Introduction – Niki Strachila
2. Receive the Minutes of the November 17, 2023 Meeting
3. Snow Goose & Birding Festival Special Event and Tourism Promotion Grant
4. Business License Analytics
5. EDB Next Meeting on February 16, 2024

**November 17, 2023 Economic Development Board
Meeting Minutes**



Economic Development Board Minutes

Meeting Minutes

Friday, November 17, 2023 | 7:30 am

Economic Development Board Members Present: Teresa LaFluer (online), Paul Brar, Les Anderson, Kristine Birkenkopf, Dave Pelletier, Camrie Ingram

Staff Present: Patricia Love, Audrey Rotrock

Others Present: N/A

Les Anderson called the meeting to order at 7:30 a.m.

1. Receive the Minutes of the June 16, 2023 Meeting

The minutes of the June 16, 2023 were approved unanimously.

2. New Member Introductions

- Camrie Ingram: Stanwood High School student, freshman class vice president and member of the Future Business Leaders of America (FBLA).
- Teresa LaFluer: Local business owner with three children in the Stanwood Camano School system.
- Paul Brar: Local business owner living in the Cedarhome neighborhood.

3. East End Traffic Calming Options

Mid-block: Ensure that the lights in the ground will be visible in daylight as well as nighttime. Keep the flashing lights that are currently there. Hold an informational meeting with local businesses and the Stanwood Commerce alliance.

88th Ave & 271st Street: Trucks could damage the structures on the corners. Consider relocating planter pots. The planter pots would look nice and be an effective traffic calming option.

Cedarhome Drive Triangle and Mini Roundabout: Consider making the triangle a one-way street in the future. Large trucks may have difficulty getting through the roundabout.

Alternative A: SE corner will also be difficult for large trucks.

Alternative B: Visibility of planter pots will be difficult. Look at sight distance on NE and NW corners, large trucks will have difficulties here as well. This design is good for pedestrians, especially since it is near the Amtrak station and the new future City Park. Adding lighting would be helpful on the west side crossing.

4. SR 532 Downtown Impact Analysis

Board members would prefer to see the cycle track on the south side of SR532 and have wayfinding signs in the new medians.



Economic Development Board Minutes
Meeting Minutes
Friday, November 17, 2023 | 7:30 am

5. Business License Analytics

Moving forward, Board members would like to see the business license analytics presented in a different way, such as how many new Brick and Mortar businesses have come to town, their locations, and number of employees.

6. EDB Next Meeting on January 19, 2024

In the next meeting, Staff will present a summary on the Storefront Improvement Program including funds that have been granted so far and project progress. Staff will also provide an update on the Johnson Farm Property.

Adjourn: 9:00 am



**January 19, 2024 Economic Development Board
Staff Report**

Snow Goose & Birding Festival Special Event and Tourism Promotion Grant

Background

Special event means any temporary or ongoing activity that occurs on public property that affects the ordinary use of public streets, right-of-way, sidewalks, traffic, and other places that reasonably expected to cause or result in a gathering in a public place; and/or is reasonably expected to have an uncommon impact on such public place; and/or is reasonably expected to require the provision of public services.

The Stanwood City Council has adopted and funded a Special Events / Tourism Grant program, established under Resolution No. 2018-13, to promote community events that draw visitors from outside the area. Grants are considered by the Economic Development Board and awarded by the Mayor. Grants may be considered in an amount up to \$1,000 for events with less than 4,000 participants, and \$2,000 for events over 4,000 participants.

Special Event Applications

1. Snow Goose and Birding Festival, February 24, 2024

The City is excited to see the return of the Snow Goose and Birding Festival for the first time since 2020. Each February, over 1,000 birding and nature enthusiasts visit the Stanwood Camano area to celebrate the Snow Geese and other shorebirds that have come to this region for years. Tours and guides will help attendees experience one of Western Washington’s most spectacular natural events – the annual winter gathering of thousands of Snow Geese and Trumpeter Swans. In addition, we have flocks of wintering seabirds and shorebirds along with many raptors that call Stanwood and Camano Island home.

Tourism Promotion Grant Application

1. Snow Goose and Birding Festival, February 24, 2024

The Snow Goose and Birding Festival has applied for the Tourism Promotion Grant and are requesting \$1,000. They anticipate a budget of \$3,600, meeting the requirement of a 50% grant award match.

The Stanwood Area Historical Society estimated that over 1,000 people attended the event in 2020. The event qualifies for the full grant request of \$1,000. Staff recommends approval of the grant request.

Business License Analytics

This month, the City is presenting a table containing the last three years of business license types obtained in the City of Stanwood. In the last three years (2020-2023), the City received 1,266 business license applications. Non-resident licenses had the highest number of licenses at 830. Home Occupation business licenses came in at 241. City business licenses and non-profit business licenses obtained came in at 182 and 13, respectively. See the attached table for further breakdown of the descriptions of each type of license.

**Snow Goose Birding Festival Special Event and Tourism
Promotion Grant**

Stanwood Camano Snow Goose & Birding Festival

Description of the Project:

Since its inception in 2006, the Stanwood Camano Snow Goose and Birding Festival has become one of the premier events in this region and makes our area a destination for Northwest Birders. Each February, over 1,000 birding and nature enthusiasts visit the Stanwood Camano area to celebrate the Snow Geese and other shorebirds that have come to this region for years. Due to dedicated volunteers and the generous support of sponsors, the festival has made a significant impact to our community.

Our board continues to take on this festival with a community coalition and we are very pleased to host the 2024 Stanwood Camano Snow Goose and Birding Festival. The organizations and individuals in the community that have come forward and offered to lend a hand and ensure that the festival takes place include Sound Water Stewards, Friends of Camano Island Parks, Cama Beach Foundation, Cama Beach State Park & Stanwood Area Historical Society.

The festival was started by the Stanwood Chamber as a way to bring business to our community during the winter. In 2020, right before COVID, the festival brought in over a thousand attendees, many of whom were from outside our area. Our vibrant local art community displayed their avian artwork for sale down the middle of the Floyd Norgaard Cultural Center. Visitors came from Oregon, Seattle, Bellevue, Mt. Vernon and many other towns in Western Washington, especially for our bus tours and lectures.

We are excited about the upcoming 2024 Festival, but we are downsizing the event to one day so it is more sustainable. The committee is planning this event with a budget of \$3000; hoping to get \$1000 from grants and \$2000 from sponsors, vendors and ticket sales. Please find the attached proposed budget. We will advertise the event and produce high quality posters and brochures for distribution. To save time we are reusing the 2020 artwork for the poster with permission from Val Paul Taylor. Camano Arts Association, the Stanwood Camano Arts Guild and the Stanwood Camano Arts Advocacy Commission will all have booths at the festival.

Description of the Organization:

The Stanwood Area Historical Society is the perfect primary sponsor of this event because we own the venue and it fits our mission, which is *to discover, preserve, and display any materials which help to establish, illustrate, and interpret the economic, social, and cultural heritage of the greater Stanwood area, including, if financially possible and appropriate, historic sites and properties. The Stanwood and Camano Island Area is defined in its charter as the boundaries of the Stanwood School District. Using monetary, in-kind, artifact donations and other resources, the Society produces exhibits, programs and publications to help make the community aware of the area's history.*

We have over 200 business and community members and we have commitments from over twenty volunteers in our organization. The Stanwood Area Historical Society began in 1972 and shortly thereafter we purchased the Pearson Heritage House on 102nd Avenue NW in Stanwood. In the 1980s we built a History Museum and Research Library behind the heritage house and in the 1990s we restored the heritage house. In the 2000s, due to a generous donation from Floyd Norgaard, we were able to purchase and restore the 1902 Public Hall and the Tolin House just north of the heritage house. In the following years we were able to get both the 1890 Pearson House and 1902 Public Hall on the National Register of Historic Places, which is a benefit to any community. On Memorial Day 2018, we dedicated our Community Veterans Memorial where we honor 50 local veterans who gave the ultimate sacrifice, along with a brick wall to honor all those who served in war and peace which has 280 engraved bricks.

We sponsor many successful events each year, including five large events: Snow Goose & Birding Festival, Spring Murder Mystery Dinner, 4th of July Parade & Ice Cream Social, Stanwood Historic Homes Tour and an Old Fashioned Christmas, plus lectures, concerts, events for veterans, art exhibitions and fundraisers. Many of these events have been going on for decades. Our goal is to provide events to highlight the art, culture and nature in our area and bring people back again and again.

2024 SNOW GOOSE & BIRDING FESTIVAL BUDGET

EVENT INCOME

Sponsorship Income	\$800.00
Vendor Income	\$200.00
Grant Income	\$1,000.00
Bus Ticket Sales	\$500.00
Entry Ticket Sales	\$500.00
FOCIP Bus Sponsorship	\$600.00
	\$3,600.00

EXPENSES

Hall Rental	\$1,200.00
Bus Rentals	\$1,200.00
Bird Handlers Fee	\$200.00
Advertising Expense	\$400.00
Printing Expense	\$300.00
Supplies	\$300.00
	\$3,600.00



STANWOOD TOURISM PROMOTION GRANT GUIDELINES

The purpose of the Stanwood Tourism Promotion Grant Program is to solicit proposals from those agencies and groups actively engaged in the promotion and enhancement of tourism in Stanwood. Events and activities shall show how the program implements the Economic Development Element of the Comprehensive Plan and the Economic Development Action Plan. (View Economic Development Action Plan on our website www.stanwoodwa.org).

Special events must meet the following sponsorship criteria; The event contributes to the marketing of the city; the event will attract the general public into the downtown or uptown commercial areas and will be conducted in a way that creates the potential for additional retail or service business transactions that contribute to the city's tax base; the event provides recreation benefit to the general public; the event promotes the general public welfare; the city of Stanwood logo and or text indicating the city's role shall be included in signage, posters and other advertising materials for the event.

To be considered for grant funding, the activity and/or event must be based in the City of Stanwood or Camano Island area and clearly demonstrate the ability to attract tourism.

CRITERIA AND GUIDELINES

Any agency or group actively engaged in the promotion and enhancement of new or existing tourism and events in the Stanwood community may apply for this tourism promotion grant.

Priority will be given to agencies, events, activities, and or places in Stanwood that promote out-of-town visitors; have demonstrated results or high potential to result in documented economic benefit to City of Stanwood businesses; support events and activities which have the potential to grow and be repeated year after year.

Events and activities should promote city tourism efforts by advertising, publicizing, and distributing information for the purpose of attracting and welcoming tourists.

Excluded activities include promotional activities that reach a specific small target audience already located solely within Stanwood/Camano Island; salaries toward any event management; fundraising events for the benefit of the promotion; funds toward the operation of business; or philanthropic groups. However, activities sponsored by such groups are eligible provided that all funds are allocated to the event and "profit" resulting from the event is set aside for subsequent operation of the same event. Financial statements should be submitted with request for grant.

Events funded through this program are exempted from the city sponsorship funding limits established in the City of Stanwood Fee Resolution. (View resolution on our website www.stanwoodwa.org)

Grant reimbursements for eligible expenses must be approved consistent with the City of Stanwood Uniform Procurement Policy.

Grants may be considered in an amount of up to \$1,000 for events with a minimum of 250 but less than 4,000 participants, and \$2,000 for events over 4,000 participants.

Grant award must be matched at 50% from sponsoring organization. Match may consist of cash, donated, and documented services.

The applicant will be required to provide the City with data from the event to include, but not limited to:

- Number of attendees
- Zip codes of attendees
- Lodging used for event

Data Collection Ideas:

- Hold a drawing- Participants will write their zip code on their entry ticket
- Social Media analytics, where are your viewers from?
- Survey of attendees or vendors
- Vendors to request zip codes at point-of-sale

GRANT APPLICATION PROCEDURES

Complete and submit the grant application. All information is required; incomplete or missing information will disqualify the applicant.

Final approval of grant application shall be reviewed by the Economic Development Board, and recommended to the Mayor. The Board will review applications and make a recommendation for funding to the Mayor. Grants utilizing funds earmarked in the city's adopted budget may be approved by the Mayor upon certification by the Finance Director that funds are available. Grants which exceed budgeted amounts shall be reviewed and approved by the City Council.

RESPONSIBILITIES

1. Approved grant shall be executed through a contract for services agreement between the special event sponsor and the city.
2. Payment is to occur after the services are performed and are documented with receipts.
3. A grant reimbursement request shall be submitted within 30 days of the event and shall include a minimum of:
 - An Event Expenditure Form with receipts
 - Documentation of the required match
 - A report documenting the effectiveness of the proposed event in promoting tourism and community marketing
4. Special events utilizing grant funding shall obtain a special event permit at City Hall or online at www.stanwoodwa.org.
5. If services in lieu of grant funds are provided prior to the event, such as digital billboard space for marketing and event data is not submitted, the event will receive an invoice for those cost.

STANWOOD TOURISM PROMOTION GRANT DETAILS

Total Event Budget: _____ Amount of Funding Requested: _____

Other Funding Sources (50% minimum): _____

Estimated number of people who will travel 50 miles, or more (not staying overnight): _____

Estimated number of people who will seek lodging: _____

Estimated number of lodging nights: _____

Please attach an event budget to your application. Failure to provide the required information may disqualify the application from consideration.

1. Provide a project budget (Example in Appendix A on page 5). List all sources of funding. Include in-kind, city funding, organization's own funding, if applicable provide historical data.

PROJECT BUDGET

Please detail the budget for your project, specify whether your various matches will be cash, or in-kind.

Budgeted Item	City of Stanwood Grant Dollars	Event Match \$ (Min. 50% of total)	Cash %	In-Kind %	Total
1.	\$	\$			\$
2.	\$	\$			\$
3.	\$	\$			\$
4.	\$	\$			\$
5.	\$	\$			\$
6.	\$	\$			\$
7.	\$	\$			\$
8.	\$	\$			\$
9.	\$	\$			\$
10.	\$	\$			\$
TOTALS	\$	\$			\$

I understand that if awarded, funds will be distributed after the event has occurred. I understand that I must furnish an invoice, payment, and expense documentation, and participant data within 30 days of event closure. I understand that a submitted proposal is a public record potentially eligible for public release. Final reimbursements will not be released until the required Event Data and Expenditure Report Form have been submitted.

Signature: _____

Title: _____ Date: _____

Appendix A

EVENT BUDGET SAMPLE			
EVENT INCOME		EXPENSES	
Advertising Income	\$500.00	Administration	\$1,000.00
Fundraising Income	\$5,000.00	Bank Charges	\$100.00
Grant Income Source	\$500.00	Contract Services	\$2,000.00
Grant Income Source	\$1,000.00	Fundraising Expense	\$1,500.00
Interest Income	\$500.00	Hospitality	\$150.00
Retail Sales	\$2,000.00	Insurance, Business	\$500.00
Other Income	\$2,000.00	Marketing Expenses	
Other Income	\$1,500.00	<i>Advertising</i>	
Total Event Income	\$15,000.00		\$500.00
		National	
		Regional	\$2,000.00
		Total Advertising	\$2,500.00
		Printing and Production	\$750.00
		Sub Total Marketing	\$3,250.00
		Office Supplies	\$500.00
		Postage and Delivery	\$250.00
		TOTAL EXPENSES	\$15,000.00
		Net Income	

REMINDERS

PRIOR TO THE EVENT

- The City of Stanwood logo and Discover Stanwood Camano logo must be included in signage, posters, and other advertising materials for the event.**
- Applicant must submit event to DiscoverStanwoodCamano.com event calendar.
- Applicant shall notify all impacted parties (residents, businesses, transit, fire, police, public works). When impact is minimal, notification shall take place no less than 72 hours prior to the event commencing. When street or other closures are in place, notification shall take place no less than 14 days prior to event commencing.

AFTER THE EVENT

- Applicant will be required to provide the City with data from the event to include, but not limited to:
 - Number of attendees
 - Zip codes of attendees
 - Lodging used for event
- A grant reimbursement shall be submitted within **30 days** of the event and shall include a minimum of:
 - An Event Expenditure Form with receipts
 - Documentation of the required match
 - A report documenting the effectiveness of the proposed event in promoting tourism and community marketing
- If services in lieu of grant funds are provided prior to the event, such as digital billboard space for marketing, and event data is not submitted, the event host will receive an invoice for those costs.

FOR OFFICE USE ONLY			
Date Application Received:		Date Presented to EDB:	
Application Complete			
APPLICATION APPROVED:			
City Authorization:		Date Approved:	
Post Event Data Supplied Date:		Grant Reimbursement Date:	

2020 – 2023 Business License Analytics

City Business / Brick & Mortar

Arts, Entertainment, and Recreation (71)	
Fitness	4

Manufacturing (31-33)	
Bakery	3
Cabinets	1
Food	1
Metalworks	1
Total:	6

Professional, Scientific, and Technical Services (54)	
Consulting	2
Attorney	1
Interior Design	1
Photographer / Photography	1
Veterinarian	1
Total:	6

Construction (23)	
General Construction	3
Developer	2
Cabinets	1
Contractor	1
Demolition	1
Excavation / Grading	1
Metals	1
Renovations / Remodels	1
Total:	11

Accommodation and Food Services (72)	
Restaurant	8
Coffee Shop	4
Fast Food	4
Bar	1
Restaurant Sales	1
Total:	18

Finance and Insurance (52)	
Financial Advising	2
Insurance Agent	2
Bank	1
Insurance Agency	1
Loans	1
Mortgage Lender	1
Real Estate Investment	1
Stock Broker	1
Total:	10

Retail Trade (44-45)	
Clothing	3
Hardware Store	3
Used Auto Sales	3
Boutique	2
General Merchandise	2
Paint Sales	2
Animal Supplies	1
Antiques	1
Arts & Crafts	1
Auto Sales	1
Coffee Supplies	1
Convenience Store	1
Cell Phone Sales	1
Eyeglass Repair	1
Food Sales	1
Games	1
Gas Station	1
Housewares	1
Photography	1
Used Book Store	1
Watches	1
Total:	30

Information (51)	
Cell Phone Sales	1
Cell Tower	1
Telecom	1
Total:	3

Agriculture, Forestry, Fishing & Hunting (11)	
Logging	1

Educational Services (61)	
Martial Arts Instruction	1
Pharmaceutical/Medicine Takeback	1
Real Estate Investment	1
Total:	3

Other Services (except Public Administration) (81)	
Cosmetology	14
Esthetician	11
Hair Salon	11
Beauty Salon	7
Nails	3
Tattoo Shop	3
Acupuncture	1
Auto Detailing	1
Auto Repair	1
Car Wash	1
Charity	1
Computer Repair	1
Furniture Sales	1
Massage	1
Political Campaign	1
Welding	1
Window Tinting	1
Total:	60

Health Care and Social Assistance (62)	
Massage	8
Dentistry	6
Therapy	6
Counseling	2
Healthcare	1
Hearing Aids	1
Life Coach	1
Speech Pathologist	1
Total:	26

Administrative Support & Waste Management & Remediation Services	
Landscape Design	1

Real Estate Rental & Leasing (53)	
Equipment Rentals	1
Real Estate Sales	2
Total:	3

2020-2023 Total City Businesses: 182

Home Occupation

Arts, Entertainment, and Recreation (71)	
Arts & Crafts	2
Artist	1
Fitness	1
Freelance Writer	1
Sports Organization	1
Total:	6

Accommodation and Food Services (72)	
Ice Cream Truck	1
Mobile Food Vendor	1
Total:	2

Information (51)	
Video Production	2

Health Care and Social Assistance (62)	
Counseling	4
Adult Home	2
Day Care	2
Massage	2
Therapy	2
Physical Therapy	1
Physician Office (paperwork)	1
Preschool	1
Speech Pathologist	1
Total:	16

Manufacturing (31-33)	
Bakery	1
Pharmaceutical	1
Woodwork	1
Total:	3

Utilities (22)	
Energy Audits	1

Wholesale Trade (42)	
Event Equipment	1
Floral	1
Sports Apparel	1
Total:	3

Professional, Scientific, and Technical Services (54)	
Photography	5
Bookkeeping	4
Consulting	3
Notary	3
Accountant	2
Audio / Video	2
Computer Consulting	2
Computer Engineering	2
Computer Programming	2
Amazon Fulfillment	1
Digital Marketing	1
Direct Marketing	1
Drafting	1
Graphic Design	1
Handyman	1
Home Inspection	1
Interior Design	1
Legal Consulting	1
Management Consultant	1
Marketing	1
Medical	1
Paver Sales	1
Project Management	1
Software Development	1
Web Design	1
Total:	41

Finance and Insurance (52)	
Real Estate Investment	3
Insurance Agent	1
IRA Investment	1
Total:	5

Educational Services (61)	
Consulting	1
CPR Instructor	1
Culture	1
Instructional Videos	1
Seminars	1
Teacher	1
Total:	6

Administrative Support & Waste Management & Remediation Services	
Janitorial	9
Landscaping	6
Acoustics	1
Administrative	1
Air Duct Cleaning	1
Assembly	1
Damage Restoration	1
Editing	1
Medical Billing	1
Pressure Washing	1
Private Investigator	1
Private Security	1
Security	1
Solid Waste Disposal	1
Travel Agent	1
Total:	28

Real Estate Rental & Leasing (53)	
Real Estate Broker	3
Real Estate Agent	2
Equipment Rentals	1
Real Estate Management	1
Total:	7

Transportation and Warehousing (48-49)	
Freight Hauling	2
Trucking	2
Delivery	1
Rideshare	1
Dump Truck	1
Total:	7

Retail Trade (44-45)	
Arts & Crafts	21
Online Sales	7
General Merchandise	5
Beauty Products	2
Hats	2
Vitamins	2
Apparel	1
Artist/Painting	1
Auto Accessories	1
Boutique	1
Closet Accessories	1
Collectibles	1
Computer Repair	1
Credit Services	1
Digital Products	1
Firearm Transfer	1
Food sales	1
Paper Products	1
Pet Supplies	1
Photobooth	1
Recycled Wood Products	1
Vending Machines	1
Wellness Coach	1
Total:	56

Other Services (except Public Administration) (81)	
Event Planning	3
Esthetician	2
Arts & Crafts	1
Clothing Alterations	1
Cosmetology	1
Dog Grooming	1
Dog Training	1
Electronics Repair	1
Funeral Mobile Removal	1
Permanent Makeup (tattoo)	1
Personal Chef	1
Pet Sitting	1
Spiritual Director	1
Third Party Administration	1
Total:	17

Construction (23)	
Contractor	12
General Construction	4
Painting	4
Renovations / Remodels	4
Electrical	3
Carpentry	2
Flooring	2
Cabinets	1
Concrete	1
Excavation / Grading	1
Handyman	1
HVAC	1
Mechanical	1
Plumbing	1
Roofing	1
Stonework	1
Telecom	1
Total:	41

2020-2023 Total Home Occupation Licenses: 241

Non-Profits	
--------------------	--

Arts, Entertainment, and Recreation (71)	
---	--

Charity	1
---------	---

Retail Trade (44-45)	
-----------------------------	--

Farmers Market	1
----------------	---

Health Care and Social Assistance (62)	
---	--

Elder Care	1
------------	---

Community Center	1
------------------	---

Professional, Scientific, and Technical Services (54)	
--	--

Chamber of Commerce	1
---------------------	---

Administrative Support & Waste Management & Remediation Services	
---	--

Janitorial	1
------------	---

Other Services (except Public Administration) (81)	
---	--

Charity	5
---------	---

Religious	2
-----------	---

Agriculture, Forestry, Fishing & Hunting (11)	
--	--

Farm	1
------	---

2020-2023 Non-Profit Licenses: 13	
--	--

Non-Resident Business Licenses

Professional, Scientific, and Technical Services (54)	
Photography	6
Consulting	5
Engineering	4
Computer Consulting	3
Bookkeeping	2
Landscape Design	2
Accounting	1
Architect	1
Architectural Landscape	1
Auto Repair	1
Business Consulting	1
Computer Engineering	1
Computer Repair	1
Design Services	1
Environmental Consultant	1
Fire Safety	1
Geotech Consulting	1
Graphic Design	1
Home Inspector	1
IT Support	1
Mobile Flower Vendor	1
Notary	1
Software Sales	1
Veterinarian	1
Video Production	1
Watchmaking	1
Total:	42

Accommodation and Food Services (72)	
Mobile Food Vendor	6
Catering	4
Food Truck	4
Air B & B	2
Event Planning	1
Home Rentals	1
Mobile Coffee Stand	1
Total:	19

Other Services (except Public Administration) (81)	
Cosmetology	6
Auto Detailing	3
Esthetician	3
Auto Glass	2
Event Planning	2
Hair Salon	2
Massage	2
Nails Salon	2
Appliance Repair	1
Auto Accessories	1
Auto Body Repair	1
Charity	1
Coaching	1
Coin Collecting Kiosk	1
Dog Grooming	1
Electronics Repair	1
Environmental Consulting	1
Handyman	1
Installation of Auto Electronics	1
Machine Fabrication	1
Mechanic	1
Pet Sitting	1
Renovation	1
RV Repair	1
Telecom	1
Wedding Coordinator	1
Welding	1
Total:	41

Construction (23)	
General Construction	82
Contractor	58
HVAC	45
Electrical	36
Plumbing	29
Excavation / Grading	22
Painting	21
Roofing	15
Concrete	13
Handyman	13
Flooring	11
Remodels	9
Fencing	6
General Merchandise	6
Asphalt	5
Carpentry	5
Metalwork	5
SFR's	5
Telecom	5
Drilling	4
Drywall	4
Food Sales	4
Insulation	4
Demolition	3
Fire Protection	3
Flooring	3
Underground Utilities	3
Window Installation	3
Cabinets	2
Doors	2
Fire Sprinkler	2
Junk Removal	2
Masonry	2
Utility Construction	2
Water Treatment	2
Acoustics	1
Boilers	1
Closet Installation	1
Construction Cleanup	1
Damage Restoration	1
Fire Alarm	1
Fire Suppression	1
Garage Doors	1
Glass Installation	1
Grinding	1
Gutters	1
Heavy Equipment	1
Irrigation	1
Kitchen Equipment Installation	1
Mechanical	1
Parking Lot Striping	1
Patio Coverings	1
Paving Stones	1
Recycling	1
Retaining Walls	1
Road Construction	1
Roof Cleaning	1
Security Systems	1
Siding	1
Sign Installation	1
Stoves	1
Street Striping	1
Welding	1
Window Coverings	1
UST Decommissioning	1
Total:	466

Information (51)	
Communications	1
Telecom	6
Total:	7

Educational Services (61)	
Dental Exam Testing	1
Ski Instructor	1
Total:	2

Arts, Entertainment, and Recreation (71)	
Horse Riding Instructor	2
Arts & Crafts	3
Artist	1
Entertainment Company	1
Fitness	1
Sporting Goods	1
Total:	9

Transportation and Warehousing (48-49)	
Delivery Service	2
Hauling	2
Cold Storage	1
Ground Passenger Transportation	1
Taxi Driver	1
Tow Truck Operator	1
Trucking	1
Total:	9

Utilities (22)	
Solar Panel Installation	1
Water Treatment Systems	1
Total:	2

Finance and Insurance (52)	
Real Estate Investment	5
Insurance Agent	4
Finance Consulting	1
Total:	10

Manufacturing (31-33)	
Signs	4
Baked Goods	2
Cabinets	2
Modular Buildings	2
CBD Products	1
Medical Devices	1
Metalwork (Ornamental)	1
Mill work	1
Pumps	1
Readymix Concrete	1
Sheet Metal	1
Window Treatments	1
Total:	18

Real Estate Rental & Leasing (53)	
Real Estate Agent	4
Property Management	2
Storage Pod Rentals	2
Air B & B	1
Equipment Rental	1
Real Estate Sales	1
Residential Services	1
Storage Unit Rental	1
Total:	13

Health Care and Social Assistance (62)	
Massage	4
Behavioral	2
Nurse	2
Optometrist	2
Therapy	2
Counseling	1
Dentist	1
Doula	1
In-Home Care	1
Remote Health Service	1
Total:	17

Administrative Support & Waste Management & Remediation Services	
Landscaping	37
Janitorial	12
Pest Control	8
Tree Service/Removal	8
Pressure Washing	5
Asbestos Removal	3
Window/Roof Cleaning	3
Septic Service	2
Backflow Services	1
Business Security	1
Carpet Cleaning	1
Contractor	1
Demolition	1
Fire Alarm	1
Fire/Water Damage Restoration	1
Garage Doors	1
Junk Removal	1
Project Management	1
Security Systems	1
Staffing Agency	1
Storage Tank Inspection	1
Street Sweeping	1
Taxi	1
Temp Agency	1
Tour Guide	1
Traffic Control	1
Total:	96

Agriculture, Forestry, Fishing & Hunting (11)	
Farm	5
Commercial Fishing	1
Cut Flowers	1
Firewood/wood cutting	1
Horse shoer (farrier)	1
Horse trainer	1
Total:	10

2020-2023 Non-Resident: 830

Wholesale Trade (42)	
Food Distribution	7
Egg Dealer	2
Propane	2
Athletic Equipment	1
Auto Parts	1
Bakery	1
Brewery	1
Construction Materials	1
Doors and Frames Distribution	1
Eggs & Meat	1
Electrical Equipment	1
Fire Alarms	1
Fire Protection	1
Home Goods	1
Meat Processing Equipment	1
Miscellaneous	1
Paper Distributor	1
Plants/Nursery	1
Security Alarms	1
Stage Rigging Equipment	1
Total:	28

Retail Trade (44-45)	
Apparel	5
Arts & Crafts	3
Jewelry	2
Plant Nursery	2
Air Conditioning Sales	1
Antiques	1
Appliances	1
Auto Dealer	1
Auto Parts	1
Boutique	1
Convenience Store	1
Cosmetics	1
E-Commerce Products	1
Fabric for Reupholstery	1
Furniture	1
Garage Doors	1
Gas Station	1
Gifts	1
Home Improvement Products	1
Lighting Products	1
Marijuana Edibles	1
Mobile Bartender	1
Personal Care Products	1
Photography	1
Plants	1
Playground Equipment	1
Pond Waterfalls	1
Propane	1
Thrift Store	1
Vitamins / Supplement	3
Water Treatment Specialist	1
Total:	41